#### Gail G. Reid

Director of Speech Communication, Lecturer
University of West Georgia
1601 Maple Street
Carrollton, GA

Office: 678-839-4935 greid@westga.edu

### Academic Achievement

M.A. Communications, Purdue University

5/1980

West Lafayette, IN

Thesis: "Women on Women: Facing Adulthood"

M.A. Theatre, Purdue University

5/1978

West Lafayette, IN

Thesis: "The Magic Monster of Momoyevnia" a Touring Children's Theatre production

B.F.A. Communications/Theatre, Valdosta State College

5/1975

Valdosta, GA

• cum laude

#### Teaching Experience

## **Director Speech Communication**, Mass Communications University of West Georgia, Carrollton, GA

8/2014 - Present

• Direct and coordinate activities for Speech Communication area reaching over 1000 undergraduates per year. Liaison between Speech Com faculty members and department. Teaching, advising 25+ students, and grant-writing responsibilities.

#### **Lecturer**, Mass Communications

8/2001-8/2014

#### University of West Georgia, Carrollton, GA

Annually work with approximately 260+ undergraduate students both in and out
of Mass Communication department to build their communication awareness and
skills in a variety of courses.

*Online Instructor* 10/02 – 7/04

#### **University of Phoenix Online**

• Completed training and as a certified instructor in four communication courses and teach intense 5-week undergraduate communication classes.

#### Speech Coach, 2005 Convention

01/2005

#### Healthcare Information and Management Systems Society

• Designed and presented a series of speech workshops for the

Curriculum Vita 2 Gail G. Reid

350+ presenters for the annual convention in Dallas, TX

Public Speaking Teaching Assistant, Communications Department 8/1978-5/1980 Purdue University, West Lafayette, IN

• Responsible for three undergraduate public speaking classes per semester.

### Vocal Teaching Assistant, Theatre Department Purdue University, West Lafayette, IN

1/1977-5/1978

• Responsible for assisting professor with undergraduate vocal work.

#### Courses Taught

- Advanced Communications\*\*\*
- Media Ethics
- Public Relations\*\*
- Public Speaking
- Interpersonal Communication\*
- Voice and Diction

#### Professional Experience

#### The Fun Company\*, Atlanta, GA

1991-2001

A nationwide special events (\$20Million annually) company focusing in employee relations events such as company picnics, open houses and anniversary celebrations.

#### Senior Marketing Manager (2001)

- Responsible for developing sales outside The Fun Company's traditional corporate market
- Provided marketing information and price quotes for all Adventure Fun prospects
- Generated contracts for all Adventure Fun clients

#### SW Region Sales Manager/Project Manager (1/1991 to 12/2000)

- Responsible for generating and managing client relationships
- Serviced clients in an assigned territory
- Consistently achieved territory growth
- Developed efficient travel practices to increase profit margin
- Developed 1994 client that resulted in the largest attended party in company history

<sup>\*</sup>Developed curriculum and evaluation for new course

<sup>\*\*</sup> Implemented Academic Service Learning component into course objectives

<sup>\*\*\*</sup>Developed new techniques for delivering class 100% online

Curriculum Vita
Gail G. Reid
3

- Achieved consistent recognition for client service
- Top 25% revenue producer (over 1 MM in 2001)

# Ken Williams and Associates, Atlanta, GA Director of Marketing

1989-1991

- Responsible for all phases of marketing in a newly created position for this public relations firm specializing in assisting small community hospitals to increase visibility in service area through expanded media use.
- Increased advertising by 114%, news and feature articles up 55% and added radio for the first time.
- Wrote and monitored production of special publications, news releases and advertising campaigns.
- Designed public relations campaign to market hospital services as a vehicle for start-up and expansion of physician practices.
- Developed and implemented employee recognition and motivation programs.
- Developed survey instruments to assess community and industry healthcare needs/perceptions.

# Medmark Group, Inc, Johnson City, TN Independent Account Executive

1988-1989

- Served as salesperson in the metro Atlanta area for healthcare publishing company targeting physicians and dentists.
- Established 20 new accounts.
- Contracted for publishing services in excess of \$80,000.
- Designed and executed two direct mail campaigns.

### Dupont and Disend, Atlanta, GA Program Director

1986-1988

- Responsible for marketing and sales for this Author and Lecturer on communications and business writing.
- Designed and coordinated marketing and program scheduling of communications training seminars.
- Generated 28 new accounts while maintaining existing accounts.
- Conducted national telemarketing campaigns.

*Other experience* includes Tour Manger for Vagabond Marionettes, Inc, and Tour Coordinator for Puppetry Arts based in Atlanta, GA

Curriculum Vita 4 Gail G. Reid

#### Research Interests

- Intercultural Communication
- Interpersonal Communication

### Publications/Creative Work

Reid, Gail (April, 2015) "Taking Internationalization to your Classroom" Center for Teaching and Learning's Innovations in Pedagogy 2015 Conference at University of West Georgia

Reid, Gail (February, 2011) "What Are We Saying?" Written & Directed performances at both University of West Georgia and (by invitation) Atlanta Metropolitan College.

Goodwin, A. C., Bar, B. B. Reid, G. G., Ashford, S. A. (2009). Knowledge of Motivational Interviewing. *Journal of Holistic Nursing*, 27, 203-209.

Goodwin, A. C., Bar, B. B. Reid, G. G., Ashford, S. A. (2010, February). Knowledge of Motivational Interviewing. Poster session presented at the annual Georgia Association of Nurse Educators, Pine Mountain, GA.

Reid, Gail. (February, 2008). Communicating Through the Lens of History: A Fulbright's Journey. Presentation at the annual Georgia Communication Association Conference, Augusta, GA.

#### Awards & Recognition

Distinguished Service Award State University of West Georgia	5/2003
The Fun Company Employee of the Year	Spring, 1996
The Fun Company Outstanding Sales Performance Award	Spring, 1994
The Fun Company Largest Event Award (\$258,062)	Spring, 1994
The Fun Company Rookie of the Year Award	Spring, 1992
American Marketing Association – Atlanta Chapter	1989-90
Committee/Institution/Volunteer Service	

**UWG Student Activities Committee** 2013-Present University of West Georgia

Curriculum Vita Gail G. Reid	5	
Ingram Library's Penelope Melson Society Board Member Vice-President University of West Georgia	2008- Present 2013-Present	
A-Day Mass Communication Dept Captain (100% departmental participation in 2013)	2011-2013	
Media Day Steering Committee Department of Mass Communications	1/2005 – Present	
Volunteer, Preview Day, Office of Admissions University of West Georgia	2005- 2015	
Academic Service Learning Committee Member College of Arts and Sciences	1/2005 – 2008	
Departmental Bylaws Committee Member Department of Mass Communications/Theatre Arts	Spring, 2004	
Faculty Search Committee Member Summer 2004 & Spring 2013, Fall, 2014 Department of Mass Communications		
Grants/Funded Research/Professional Development		
Received Grant-writing Training Funds UWG College of Social Sciences Dean's Office	Summer, 2015	
Basic Course Director and Instructor Regional Workshop Clemson University	Winter, 2015	
Institute for Curriculum and Campus Internationalization School of Global and International Studies Indiana University	Spring, 2014	
Received Online Course Development Grant UWG College of Social Sciences Dean's Office	Summer, 2013	
Council for International Educational Exchange (CIEE) Faculty Development Program "Exploring the Coexistence & Challenges of Neighboring Cultures" Spain and Morocco	Summer, 2010	
Fulbright Hays Professional Development Program Czech Republic and Hungary	Summer, 2007	

Judge, Georgia Chamber of Commerce Excellence Awards

(Communications Programs & Projects)

University of West Georgia, Carrollton, GA

Advisor for Big Night Competition 2005

11/2009

1/2005