

Conflict Resolution

CRIM 6222

Dr. John Randolph Fuller

Fall 2007

Office Hours:

Monday 1:30 – 5:30

Wednesday 1:30 - 5:30

Thursday 4:00 – 5:30

Or by Appointment

Text: Fisher, Roger and William Ury and Bruce Patton. (1991). *Getting To Yes: Negotiating Agreement Without Giving In*. New York: Penguin Books

Shell, Richard G., *Bargaining for Advantage: Negotiation Strategies for Reasonable People*. (2006). New York: Penguin Books.

McMains, Michael J., and Wayman Mullins. (2001). *Crisis Negotiations: Managing Critical incidents and Hostage Situations in Law Enforcement and Corrections*. 2nd. Ed. Cincinnati: Anderson Publishing.

Learning Outcomes:

This class is designed with three major learning outcomes in mind. These outcomes are linked to the outcomes of the sociology graduate program.

1. To analyze the process of conflict resolution from the interpersonal to the global from a sociological perspective. Negotiation, mediation, and arbitration will each be examined. Special emphasis will be placed on identifying and understanding the various models of conflict resolution and peacemaking. (LO-2) (LO-5)
2. To provide experience writing sociological papers in an academic format. Students will be graded not only on the content of the paper but also on how well they follow directions. (LO-5)
3. To provide an opportunity for each student to demonstrate oral communication skills. This will be done in classroom discussion and a formal presentation based on student research. (LO-5)

Grading:	Midterm Exam	25%
	Final Exam	25%
	Paper	25%
	Presentation	25%

Exams: The two exams will be in the essay format. Students will be given a number of questions and will be asked to select 100 points worth of questions to answer in class- no notes-no books. While spelling and grammar will not be graded, the essay should have some organization and should answer the entire question asked. If students read the assigned material before each class, and then contribute to the discussion during each class, they should have little difficulty passing the tests. If for any reason the student is going to miss a test they must communicate with the professor before the test is given. This is best done by email but a message on the answering machine will be sufficient. There will be no makeup tests given if prior approval is not granted.

Paper: The paper will be a 18 to 20 page, double-spaced document based on the student's own work. The paper must follow an approved format such as the APA manual of style. Students are encouraged to select topics that have relevance to their home discipline. Students will be required to produce drafts of sections of the paper throughout the semester. Deadlines will be imposed.

Presentation: Each student will give a 10-12 minute presentation on the paper they wrote for the class. The order of the presentations will be decided by a random draw. Presentations will be graded on the content of the talk and on the effectiveness of the presentation. The degree of professionalism will be important as well as the adequacy of handouts or visual aides.

Academic Dishonesty: Any instances of plagiarism or cheating will result in an **F** in the class. For further information on academic dishonesty see department website.

Attendance and Participation: Students are expected to read the assignment before each class and come prepared to make a contribution to the discussion. Simply having opinions is not sufficient if the contribution does not reflect a through reading of the material. Students who miss more than 2 classes for any reason may be penalized in their grade.

Tentative Schedule

The order of the books we will read is as listed above. Each week we will decide on the amount of the next week's readings. Each student will be responsible for keeping up with the readings. If you miss a class call one of your classmates to find out what you are responsible for knowing.

August	15	Introduction and Orientation
	22	GTY 1-5
	29	GTY 6- end
September	5	BFA 1&2
	12	BFA 3&4
	19	BFA 5&6
	26	BFA 7&8
October	3	BFA 9-10-11
	10	Midterm exam
	17	CN 1&2
	24	CN 3&4
	31	CN 4-5-6
November	7	CN 7&11 <i>Presentations</i>
	14	Professional Meeting No Class
	21	Thanksgiving Break No Class
	28	Papers due <i>Presentations</i>
December	12	Final exam