

FY 2020 Budget Hearing Data Sheet Fall Enrollment

Institution Name:

University of West Georgia

Enrollment Trends						
<i>Source: University System of Georgia Fall Semester Enrollment Report</i>	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019 (Projected)	Fall 2020 (Projected)
Headcount	12,834	13,308	13,520	13,733	13,837	13,975
% Change in Headcount over prior Fall		3.7%	1.6%	1.6%	0.8%	1.0%
FTE	11,529	11,877	11,940	12,002	12,080	12,150
% Change in FTE over prior Fall		3.0%	0.5%	0.5%	0.6%	0.6%
State funding per Student FTE	\$4,287	\$4,429	\$4,967	\$5,366		
E&G funding per Student FTE	\$10,622	\$10,841	\$12,295	\$12,752		
Dually Enrolled Students	365	483	680	608	669	702
Undergraduate Headcount (not including dual enrollment)	10,388	10,672	10,549	10,527	10,414	10,409
Graduate Headcount	2,081	2,153	2,291	2,598	2,754	2,864
Entering Freshman Class	2,273	2,312	2,175	2,227	2,176	2,220
Number of Out-of-State Students	449	416	719	1,042	1,216	1,401
Number of Out-of-Country Students	193	168	100	172	184	231
# of Students taking one or more online courses but not enrolled 100% online	3,993	4,171	4,418	4,968	5,047	5,206

Fall Enrollment by Campus/Site (Source: FY19 Institution Budget Template Submission)						
Campus/Site	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019 (Projected)	Fall 2020 (Projected)
100% Online*	1,997	2,434	2,874	3,394	3,733	4,013
Carrollton - A	10,226	10,302	9,993	9,467	9,100	9,100
Newnan - E/N	707	743	961	902	1,000	1,100
Atlanta Area - T	42	37	57	28	50	60
Middle Ga - I	22	26	12	21	20	20
Foreign Stud. Abr. - 9		9	14	6	10	10
North Ga - S	12					
Total	13,006	13,551	13,911	13,818	13,913	14,303

Note: campus enrollment figures may be duplicated for students taking courses at multiple campuses.

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Academics & Student Success

<i>Source: FY19 Institution Budget Template Submission</i>	FY 2016	FY 2017	FY 2018	FY 2019 (Projected)
# of Degrees Awarded	2,442	2,612	2,659	2,680
# of Degrees Awarded Through Reverse Transfer	-	n/a	n/a	n/a
Total # of Active Programs	85	87	87	89
Number of Low Producing Programs	20	17	11	5
<i>Provide Graduation and Retention Rates for the four most recent Cohorts available and indicate the cohorts in the highlighted cells below.</i>				
	Fall 2014	Fall 2015	Fall 2016	Fall 2017
One-Year Retention Rates for First-Time Full-Time Freshman (Fall 17 pending Census)	72.5%	72.3%	72.4%	68.84%
	Fall 2008	Fall 2009	Fall 2010	Fall 2011/Fall 2012
Six-Year Graduation Rates	40.6%	39.0%	41.2%	40.44% / 42.25%

Financial Aid

<i>Source: FY19 Institution Budget Template Submission</i>	FY 2016	FY 2017	FY 2018	FY 2019 (As of Fall 2018)
% of Undergraduates Receiving Pell	46.8%	51.8%	51.29%	45.79%
Total \$ Amount of Pell provided	\$23,300,509	\$23,966,587	\$26,504,984	\$12,178,314
% of Undergraduates Receiving HOPE (including Zell)	36.3%	40.3%	39.30%	36.60%
Total \$ Amount of HOPE provided	\$16,798,561	\$17,389,235	\$17,805,030	\$8,799,739
% of Students Receiving Federal Loans	61.9%	68.7%	66.70%	52.20%

Federal Student Loan Default Rate

<i>Source: FY19 Institution Budget Template Submission</i>				
	FY 2013	FY 2014	FY 2015	
Three-Year Cohort Year				
Federal Student Loan Default Rate	7.90%	8.80%	8.60%	

Scholarships and Gap Funding

	FY 2018	
Need-Based Scholarships	\$677,655	Report any scholarship that has a "means test"
Merit-Based Scholarships	\$3,868,829	Report scholarships solely based on merit
# of Students Purged for Non-Payment (Fall 2017)	271	
# of Students Saved thru Gap Funding (Fall 2017)	162	Report students that would have been purged
\$ Gap Funding Provided (Fall 2017)	\$143,085	The amount may be a subset of the scholarship information provided above.
\$ Gap Funding Provided (Spring 2018)	\$81,166	

Provide any additional comments you deem appropriate relevant to the data presented above.

FY 2020 Budget Hearing Data Sheet

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Funding

Source: USG Budgetary System - <https://www.usg.edu/budgets/login/>

Source: Budget Compliance Report	FY 2016	FY 2017	FY 2018	FY 2019 Budget <i>as of Q1 Amend.</i>	Percent Change from FY16 to FY19	Percent Change from FY18 to FY19
State Appropriations	\$49,421,540	\$52,598,218	\$59,306,288	\$64,403,237	30.31%	8.59%
Tuition Revenue	\$64,941,172	\$67,848,281	\$79,079,122	\$80,090,657	23.33%	1.28%
Special Institutional Fee	\$8,098,915	\$8,310,876	\$8,418,443	\$8,554,522	5.63%	1.62%
Sponsored Revenue	\$28,425,582	\$29,350,753	\$30,091,582	\$31,538,947	10.95%	4.81%

Tuition Revenue Analysis (Fund 10500)	FY 2016	FY 2017	FY 2018	FY 2019	Percent Change from FY16 to FY19	Percent Change from FY18 to FY19
In-State Tuition Revenue						
Undergraduate	\$52,787,067	\$54,797,305	\$63,458,983	\$60,492,473	14.60%	-4.67%
Graduate	\$5,864,731	\$6,453,298	\$9,735,277	\$12,390,025	111.26%	27.27%
Total In-State Tuition	\$58,651,798	\$61,250,603	\$73,194,260	\$72,882,498	24.26%	-0.43%
Out of-State Tuition Revenue						
Undergraduate	\$4,709,086	\$4,939,925	\$4,620,735	\$5,910,690	25.52%	27.92%
Graduate	\$1,580,288	\$1,657,753	\$1,264,127	\$1,297,469	-17.90%	2.64%
Total Out-of-State Tuition	\$6,289,374	\$6,597,678	\$5,884,862	\$7,208,159	14.61%	22.49%

Tuition Carry Forward	\$1,718,331	\$1,724,829	\$2,184,690	
Percent of Tuition Carried Forward	2.65%	2.54%	2.76%	

e-Tuition Revenues (Differential only)	FY 2016	FY 2017	FY 2018	FY 2019 Budget	FY 2020 Proj.
Undergraduate	\$4,360,060	\$4,956,306	\$5,884,934	\$4,402,820	\$1,628,312
Graduate	\$1,958,868	\$2,332,379	\$2,158,437	\$2,776,609	\$2,776,609

Expenditures

	FY 2016	FY 2017	FY 2018	FY 2016	FY 2017	FY 2018
Source: Audited Financial Statements				% of total expenditures		
Instruction	\$69,332,995	\$72,604,315	\$77,043,586	36.7%	35.9%	34.4%
Research	\$1,887,065	\$1,924,119	\$1,657,482	1.0%	1.0%	0.7%
Public Service	\$378,081	\$332,089	\$289,517	0.2%	0.2%	0.1%
Academic Support	\$18,073,565	\$20,231,070	\$25,015,271	9.6%	10.0%	11.2%
Student Services	\$13,634,575	\$15,412,008	\$16,017,057	7.2%	7.6%	7.1%
Institutional Support	\$18,158,761	\$23,092,164	\$31,703,046	9.6%	11.4%	14.2%
Plant Operations and Maintenance	\$20,286,983	\$18,564,731	\$21,791,787	10.7%	9.2%	9.7%
Scholarships and Fellowships	\$8,493,836	\$8,315,435	\$8,411,848	4.5%	4.1%	3.8%
Auxiliary Enterprises	\$38,845,296	\$41,799,758	\$42,095,455	20.5%	20.7%	18.8%
Total Operating Expenditures	\$189,091,157	\$202,275,689	\$224,025,049			

FY 2020 Budget Hearing Data Sheet

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Financial Trends						
<i>Source: Audited Financial Statements</i>	6/30/2016	6/30/2017	6/30/2018		Percent Change from 6/30/16 to 6/30/18	Percent Change from 6/30/17 to 6/30/18
Cash and Equivalents	\$50,471,235	\$56,908,194	\$55,575,094		10.11%	-2.34%
S-T Investments	\$0	\$0	\$0		#DIV/0!	#DIV/0!
Student Receivables	\$168,918	\$360,831	\$209,723		24.16%	-41.88%
Other Receivables	\$2,338,248	\$1,821,187	\$7,013,988		199.97%	285.13%
Current Liabilities	\$18,012,065	\$18,579,376	\$22,232,727		23.43%	19.66%
Lease Purchase Obligations (L-T)	(\$167,604,998)	(\$163,773,451)	\$159,574,347		-195.21%	-197.44%
Net Assets - Unrestricted	(\$8,848,925)	(\$8,113,043)	(\$134,334,735)		1418.09%	1555.79%
Net Assets - Unrestricted (w/o pension & OPEB effect)	\$41,930,197	\$46,154,895	\$44,341,634		5.75%	-3.93%
Accounts Receivable Written Off (Approved by SAO)	\$266,959	\$293,720	\$379,452		42.14%	29.19%

Financial Ratios (See attached Instructions)						
<i>Source: FY19 Institution Budget Template Submission</i>	6/30/2016	6/30/2017	6/30/2018			
Primary Reserve Ratio	0.21	0.22	0.19			
Viability Ratio	0.25	0.28	0.28			
Return on Net Assets Ratio	0.11	(0.06)	(0.30)			
Current Ratio	3.11	3.33	2.86			
Cash Ratio	2.80	3.06	2.50			

Capital Lease Obligations						
<i>Source: FY19 Institution Budget Template Submission</i>	6/30/2016	6/30/2017	6/30/2018			
Capital Liability Burden Ratio	6.8%	6.5%	6.3%			
<i>Capital Liability Burden Ratio = Annual lease payments (principal + interest) divided by total revenues defined as follows (the denominator of the fraction, total revenues, should include operating revenues and non-operating revenues, excluding capital gifts and grants and special item transfers).</i>						
Annual Capital Lease Payments	\$13,360,900	\$13,558,822	\$13,834,873			
Total Capital Lease Obligations	\$170,975,723	\$167,618,254	\$163,769,756			
Student Housing Occupancy Rates	94.50%	93.00%	96.56%			
Capital Liability Per FTE	\$14,830	\$14,113	\$13,716			

Financial Trends - Auxiliary Operations						
<i>Source: FY19 Institution Budget Template Submission</i>	6/30/2016	6/30/2017	6/30/2018		Percent Change from 6/30/15 to 6/30/17	Percent Change from 6/30/16 to 6/30/17
Auxiliary Reserve Balance:						
Unrestricted	\$9,489,017	\$8,706,330	\$6,780,494		-28.54%	-22.12%
Reserved for Encumbrances	\$1,018,782	\$1,567,562	\$880,637		-13.56%	-43.82%
R&R Reserve	\$9,015,413	\$9,983,638	\$10,808,643		19.89%	8.26%

FY 2020 Budget Hearing Data Sheet

Institution Name:

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Total Auxiliary Reserve Balance	\$19,523,212	\$20,257,530	\$18,469,774		-5.40%	-8.83%
Total Auxiliaries Cash and Equivalents	\$18,133,546	\$19,116,092	\$17,499,601		-3.50%	-8.46%

FY 2020 Budget Hearing Data Sheet

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Employee Trends						
Source: FY19 Institution Budget Template Submission	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Percent Change from Fall 15 to Fall 18	Percent Change from Fall 17 to Fall 18
Full-Time Faculty	510	521	562	555	8.82%	-1.25%
Full-Time Staff	881	1,061	1,091	1,115	26.56%	2.20%
Total Full-Time Employees	1,391	1,582	1,653	1,670	20.06%	1.03%
Part-Time Faculty	101	118	112	139	37.62%	24.11%
Part-Time Staff	79	68	66	74	-6.33%	12.12%
Total Part-Time Employees	180	186	178	213	18.33%	19.66%
Student Workers	1,144	1,300	1,313	1,552	35.66%	18.20%
Graduate Assistants	243	231	227	222	-8.64%	-2.20%

Undergraduate Headcount (not including dual enrollment)

Personal Services Expenditures (Teaching Only - Do not include B-Units)						
Source: USG Budgetary System - https://www.usg.edu/budgets/login/						
	FY 2016	FY 2017	FY 2018	FY 2019	% Change FY17 to FY18	% Change FY18 to FY19
State Funds, Tuition, & Other General						
Original Budget	\$96,697,850	\$104,966,185	\$114,818,039	\$122,998,638	27.20%	7.12%
Final Expenditures	\$94,680,242	\$100,626,862	\$113,092,916		-100.00%	
Sponsored Operations						
Original Budget	\$851,420	\$821,849	\$973,379	\$1,050,244	23.35%	7.90%
Final Expenditures	\$1,043,399	\$1,158,678	\$1,197,042		-100.00%	
Departmental Sales and Services						
Original Budget	\$2,420,983	\$3,255,413	\$3,986,475	\$435,410	-82.02%	-89.08%
Final Expenditures	\$2,533,379	\$3,223,960	\$502,253		-100.00%	
Indirect Cost Recovery						
Original Budget	\$0	\$6,000	\$5,565	\$15,565	#DIV/0!	179.69%
Final Expenditures	\$29,291	\$29,391	\$20,086		-100.00%	
Technology Fee						
Original Budget	\$250,000	\$310,656	\$325,000	\$746,940	198.78%	129.83%
Final Expenditures	\$250,127	\$223,475	\$577,999		-100.00%	
Auxiliary Operations						
Original Budget	\$11,849,094	\$17,624,893	\$20,445,753	\$20,940,845	76.73%	2.42%
Final Expenditures	\$0	\$0	\$0		#DIV/0!	
Student Activities						
Original Budget	\$329,635	\$316,935	\$323,292	\$462,701	40.37%	43.12%
Final Expenditures	\$0	\$0	\$0		#DIV/0!	

**FY 2020 Budget Hearing Data Sheet
Auxiliary Enterprises and Student Activity Reserve Balances**

Institution Name: University of West Georgia

Complete for all auxiliary enterprises including PPV activity (12XXX) and student activities (13000)											
Information for Auxiliary Enterprises - For The Period Ended June 30, 2018 (Source AFR, include actuals, GAAP and Capital Ledgers)											
Auxiliary Enterprise	Fund Code	Total Revenue	Total Expenditures, excluding depreciation and interest expense	Depreciation	Interest Expense	Revenues net of Expenditures, Before Transfers	Transfers In (Out)	Revenues net of Expenditures, After Transfers	Fund Balance	Unrestricted Fund Balance	Does activity include a PPV?
Athletics	12280	\$4,941,415	\$4,971,322	\$10,440	\$0	(\$40,347)	\$80,000	\$39,653	\$1,030,623	\$970,495	NO
Athletic Complex - Stadium/AOB	12280	\$2,128,721	\$318,615	\$998,998	\$1,457,898	(\$646,790)	\$0	(\$646,790)	(\$3,898,120)	(\$418,010)	YES
Housing	12210	\$20,124,000	\$11,452,519	\$3,874,045	\$5,076,189	(\$278,753)	(\$29,018)	(\$307,771)	(\$1,498,451)	\$10,427,726	YES
Dining/Food Services	12220	\$11,719,967	\$11,950,287	\$780,544	\$555,527	(\$1,566,391)	(\$14,910)	(\$1,581,301)	\$4,065,100	\$1,806,382	YES
Bookstore	12230	\$2,716,855	\$2,451,160	\$195,586	\$287,287	(\$217,178)	\$0	(\$217,178)	\$2,017,737	\$2,857,578	YES
Undergraduate Headcount (not including dual en	12240	\$2,198,080	\$2,089,106	\$6,283	\$0	\$102,691	\$14,910	\$117,601	\$2,083,873	\$1,425,248	NO
Parking Transportation	12250	\$1,812,817	\$1,544,909	\$398,680	\$291,402	(\$422,174)	\$0	(\$422,174)	\$1,791,642	\$19,793	YES
Other Auxiliaries	12270	\$560,983	\$916,277	\$107,666	\$0	(\$462,960)	(\$80,000)	(\$542,960)	\$2,137,565	\$1,380,562	NO
Total Auxiliary Enterprises		\$46,202,838	\$35,694,195	\$6,372,242	\$7,668,303	(\$3,531,902)	(\$29,018)	(\$3,560,920)	\$7,729,969	\$18,469,774	
Student Activities (Fund 13000):											
Student Activity Fee	13000	\$1,577,232	\$1,539,179	\$27,186	\$0	\$10,867	\$0	\$10,867	\$1,145,182	\$1,040,311	NO
Campus Center	13000	\$2,630,865	\$795,405	\$784,905	\$1,193,885	(\$143,330)	\$0	(\$143,330)	(\$4,512,064)	(\$332,848)	YES
Total Student Activities		\$4,208,097	\$2,334,584	\$812,091	\$1,193,885	(\$132,463)	\$0	(\$132,463)	(\$3,366,882)	\$707,463	