ECON 3408 - Introduction to Programming for Analytics
Prerequisites: C or better in ECON 3402
This course is an introduction to basic concepts in computer programming with emphasis in business applications. It seeks to help students develop fundamental programming logic and the tools necessary to analyze and investigate various business-related problems and data structures using SAS programming. The topics covered in this course include exporting, manipulating, transforming, and combining data, creating reports using SAS procedures, descriptive statistics, and regression analysis in SAS, and creating macros in SAS.

CISM 3335 - Bus Programming & Web Design
Prerequisite: CISM 2201 Minimum Grade: D and Richards Col Upper Division RCUD
This course introduces students to basic programming and web page design. Specific emphasis will be placed on introducing students to web development applications, content management systems, and programming languages.

CISM 3340 - Data Management and Design
Prerequisite: CISM 3335 with a minimum grade of C.
Application of development tools and languages (e.g., DBMS, Visual Basic, etc.) for business problem solving in a database environment.

ECON 3460 - Forecasting
Prerequisite: ECON 2105 and ECON 2106 and ECON 3402.
A study of the nature of business fluctuations and their underlying causes. Emphasis is on the application of various forecasting techniques with regard to analyzing and projecting future business and economic conditions at the national, regional, industry, and firm levels.

CISM 4390 - Business Intel & Data Mining
Prerequisites: ECON 3402 and Richards Col Upper Division RCUD
This course introduces students to the fundamental concepts of business intelligence and several data mining software tools that enable organizations to strive for business intelligence.

ECON 4408 - Visual Analytics
Prerequisites: C or better in ECON 3402 and ECON 3408.
This course provides a rigorous treatment to modern tools in data visualization and analytics. Subjects covered include data management and preparation for various data structures and formats, such as importing and exporting data, merging and joining data sets, and reshaping, collapsing, or aggregating data for analysis purposes. Students will work with various data examples to create their own interactive data graphics. Students will also learn how to combine data visualization tools with data science techniques, such as cluster analysis and regression trees.

ECON 4476 Business Analytics Capstone
Prerequisites: GPA of 2.0 or better in major courses and no more than one D. Must have C or better in ECON 3402, ECON 3408 and ECON 3460
This class is a capstone seminar in Analytics. After completing this class, a student should be able to analyze a data set that has been gathered either from a primary data source, such as a survey, or manipulated from a second data source, such as a longitudinal data set like the NLSY79. Students will be required to propose a unique project from this data source and will be required to produce a dashboard that can be presented as a stand-alone analysis of the data. Analytical techniques learned to facilitate this project will include basic data visualization and statistical techniques in R. These topics will include data visualization features such as base, grid, and lattice graphics, and statistical techniques, such as regression, forecasting, and hypothesis tests.

MGNT 4660 Strategic Management
Prerequisite: FINC 3511 and MGNT 3600 and MKTG 3803 and (ECON 3402 or MATH 1401) and ACCT 2101 and ACCT 2102 and BUSA 2106 and CISM 2201 and ECON 2105 and ECON 2106
An integrative approach to the study of the total enterprise from the executive management’s point of view—the environment in which it operates, the direction management intends to head, management’s strategic plan and the task of implementing and executing the chosen strategy. Must be taken no earlier than one semester before graduation and provided completion of Core Area F business courses and MGNT 3600, MKTG 3803, FINC 3511 and ECON 3402. Must have senior standing.

ACCT 4233 — Strategic Cost Management
ACCT 4241 — Accounting Information Systems
ECON 4475 — Intro to Econometrics
MGNT 3627 — Managing Cultural Differences
MGNT 4621 — Application in Human Resource Management
MKTG 3808 — Business Research
MKTG 4808 — Marketing Research
MKTG 4864 — Consumer Behavior
MKTG 4868 — Marketing Metrics
RELE 4706 — Residential Appraisal
For description and information about these and
The Department of Economics offers a Bachelor’s of Business Administration (BBA) in Data Intelligence and Business Analytics with a major in Economics. Modern businesses have extensive need for new data experts who can collect, manage, and analyze the vast amounts of information that is produced as part of an increasingly heterogeneous and integrated network of social and business interactions. Businesses collect data from transactions or existing supply relationships, social media engagement and website usage. Smaller businesses that previously did not collect data now collect data and develop strategies to increase efficiency, reduce waste, and increase their customer base. As a consequence, there is a significantly greater volume of data being produced relative to the qualified professionals who can manage, analyze, and interpret it. According to Glassdoor 2019 the pay scale for a business analyst annual salary is $52,000 to $83,000 listed at Glassdoor.com depending on the job.

Omicron Delta Epsilon is one of the world’s largest academic honor societies. The objectives of Omicron Delta Epsilon are recognition of scholastic attainment and the honoring of outstanding achievements in Economics; the establishment of closer ties between students and faculty in Economics within colleges and universities, and among colleges and universities; the publication of its official journal, The American Economist; and sponsoring of panels at professional meetings as well as the Irving Fisher and Frank W. Taussig competitions. The West Georgia Chapter of Omicron was founded in 1977. Undergraduate Admission Requirements to the West Georgia Chapter of Omicron Delta Epsilon:

- completion of 12 semester hours of Economics courses.
- attainment of at least a "B" average in Economics courses and an overall "B" average in all classes and be in the upper 1/3 of their classes.

International Study Opportunities to study abroad in the spring and summer semesters are available through the Management Dept. and the Marketing Dept. Through these programs students can also earn economics course credit. For more information about these study abroad opportunities, see the study abroad webpage: https://www.westga.edu/academics/business/study-abroad.php

Certificates

SAS® Certification: Economics and other majors have the opportunity to earn SAS® Certification by completing a variety of assignments and/or projects. Contact Dr. William “Joey” Smith in the Economics Department for details.

DATA Analytics Certificate: The Undergraduate Data Analytics Certificate (DAC) is a collaborative, cross-disciplinary program. The Data Analytics Certificate can be completed by students in conjunction with any major program at UWG. The certificate is designed for students who aspire to work in academic, government, non-profit and business sectors. This certificate requires 12 credit hours (4 courses). No more than three courses per discipline will count toward the certificate. Contact Dr. William “Joey” Smith in the Economics Department for details.

The Economics Club We recommend that new economics majors join the UWG Economics Club. The group is sponsored thorough the department and provides a support network with other students and faculty affiliated with the program.