

GEORGE S. PETKOVICH, MAI, CCIM

Principal - Pritchett, Ball & Wise, Inc.

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EDUCATION: 1989 University of Georgia; Bachelor of Arts in Economics
1994 Georgia State University; Master of Science, Real Estate

Education courses, exams, and seminars satisfactorily completed:

1998 Eminent Domain and Condemnation Appraising Seminar
1999 Advanced Income Capitalization (Course 510)
2000 Highest and Best Use and Market Analysis (Course 520)
2000 Advanced Sales Comparison and Cost Approaches (Course 530)
2001 Report Writing and Valuation Analysis (Course 540)
2001 Partial Interest Valuation (Divided)
2002 Advanced Applications (Course 550)
2006 Federal Land Acquisitions
2007 Instructor for Appraisal Institute Conservation Easement Seminar
2008 Valuation of Conservation Easements Certificate Program
2009 The Art of Appraising in a Recession
2010 Appraising Distressed Assets
2011 Small Hotel/Motel Valuation
2011 Meet The Challenges of a Changing Appraisal Profession
2012 Conservation Easements & Your Taxes (Presented by the IRS)
2013 Analyzing Operating Expenses
2014 Liability Issues for Appraisers Performing Litigation Work
2014 Forestry for Non Foresters
2015 Condemnation Appraising Principles and Applications

EMPLOYMENT: 1989 - 1990 CB Commercial Real Estate Services; Market Researcher
1990 - 1996 Ackerman & Co.; Market Research and Retail Leasing
1996 - Present Pritchett, Ball & Wise, Inc.; Appraisal, Consultation and Brokerage
2016 - Present University of West Georgia; Part Time Faculty, Real Estate

EXPERIENCE: Employed in the Atlanta commercial real estate market since December 1989 in the fields of market research, brokerage and appraisal. Licensed associate broker in the state of Georgia and has negotiated and closed approximately six million dollars in real estate transactions, as an agent or principal. As an Associate at Pritchett, Ball & Wise Inc. has been involved in market studies, consultations and the appraisal of numerous parcels of real property of varying property types including:

Residential: Apartments, multifamily land, townhomes, subdivision land and single-family homes
Retail: Multi-tenant shopping centers, bank branches, fast food restaurants, service stations, other freestanding retail and commercial land
Industrial: Single and multi-tenant office warehouse and manufacturing buildings and land
Office: Appraisal of single and multi-tenant office buildings and office land.
Provided investment advisory services to a Fortune 100 client regarding multiple real estate assets with an aggregate value of over \$200 million

Land Tracts: Has performed multiple assignments appraising conservation easements. Experienced in appraising land tracts along river corridors and other environmentally sensitive areas

Special Use: Data centers, parcel distribution centers, churches, schools

PROFESSIONAL AFFILIATIONS AND LICENSES:
Appraisal Institute. Has served the local Chapter in multiple roles.
Earned MAI designation from the Appraisal Institute in October of 2004
Earned CCIM designation from the CCIM Institute in August of 2008
Georgia Certified General Real Property Appraiser - 6103
Georgia Real Estate Broker - A159535